

INSIDER



From the Desk of Linda Moore

History in the making...

Today, June 8, 2011, marks a "first" in the history of the Barrow Economic Development Council (EDC). The First Annual Meeting of Investors commences with a luncheon event held at the Georgia Club. The Annual Meeting represents the celebration of a year's worth of effort, captures 4 years of progress, and highlights our accomplishments as a result of these efforts.

I would like to extend a hearty thank you to our investors. It is through your spirit of giving and your belief in the **Best of BARROW** initiative that has allowed us to move forward with our mission...to establish Barrow County as the premier North Georgia location for high-value-added businesses that offer environmental quality.



Linda Moore
Vice President
Barrow EDC

EXPANSIONS & GROWTH IN BARROW COUNTY



CANTSINK GARNERS GRANT

Cantsink, a building stability manufacturing plant, recently earned the approval — and financial backing — of the U.S. Department of Agriculture because of the company's dedication to solar energy.

Cantsink, which has locations in Winder and Lilburn, switched to solar power last year.

"We bought into solar," said company president Pat Hutchinson. "We're trying to be as green as we can."

The company produces steel helical piles, a foundation support that screws into the ground and can be removed as needed. Unlike cement and other foundational supports, Hutchinson said the piles do not displace or pollute the soil they are placed in.

Cantsink has also developed a method for using the helical piles to support ground-mounted solar panels, and uses a combination of ground- and roof-mounted panels at the Winder plant.

Because of its conversion to solar power, **Cantsink** was eligible for funds through the USDA Rural Development's Renewable Energy for America Program (REAP). In a ceremony, USDA State Director Donnie Thomas presented Hutchinson with a check for over \$148,000.



CHICO'S FAS, INC. ADDS TO BARROW CO. ASSETS

Chico's FAS, Inc. made an important addition to its investment in Barrow County, Georgia with the building of its new Performance Optimized Data, or "POD" center. POD technology, often referred to as, "data center in a box," employs modular pre-fabricated reinforced steel containers, approximately the size of a train freight car, to house and efficiently cool vital information technology hardware.

The new configuration will nearly double the **Chico's FAS** current computing capacity, requiring half the space in a structure that is more secure, can be easily expanded and lessens the risk of weather-related service disruptions.

Chico's FAS executive vice president, chief operating officer and chief financial officer, Kent A. Kleeberger said, "The locating of the new POD center within the Winder facilities further demonstrates our commitment to expanding our Barrow County assets in support of the strategies leading to future global business growth."



PROGRESS CONTAINER'S 40TH ANNIVERSARY CELEBRATION

In 2000, **Progress Container** finished their new 167,000 square foot facility in Winder to provide the space they needed for their growing team, enhanced technology and equipment and expanded warehousing needs.

Progress has grown almost every year since it opened and currently employs over 70 people.

Progress has been able to invest in the staff and equipment to continue providing quality packaging solutions to the ever-changing display, packaging and distribution market.

This year alone, **Progress** has invested over \$2 million by installing new production equipment. They showcased some of this new technology to their VIP guests at their 40th Anniversary Celebration on May 20th. Guests were treated to tours of the facilities, great food, live Bluegrass music and the opportunity to meet the entire **Progress** team, who proudly represented their various specialties during the event.

HONOR ROLL OF INVESTORS

***CHAMPIONS**

- *CHICO'S DISTRIBUTION SERVICES, LLC.
- *BARROW COUNTY
- *JOINT DEVELOPMENT AUTHORITY
- *WINDER/BARROW INDUSTRIAL BUILDING AUTHORITY
- *JACKSON EMC
- *RHODIA
- *BARROW REGIONAL MEDICAL CENTER
- *REPUBLIC SERVICES
- *CITY OF WINDER
- AKINS FORD
- GEORGIA POWER
- COMMUNITY & SOUTHERN BANK
- TOMMY JENNINGS
- HILL'S ACE HARDWARE
- CITY OF STATHAM
- CITY OF AUBURN
- RUSSELL, STELL, SMITH & MATTISON, PC
- CHRIS MADDOX
- SNODON VILLAGE/BOB HILL/AUDREY HILL DIGIOVANNI
- MAGNOLIA ESTATES
- VERITY BANK
- NEW YORK LIFE INS./DENISE RINGER
- TOWN OF BETHLEHEM
- FIRST AMERICAN BANK & TRUST
- PROGRESS CONTAINER
- STRICKLAND, CHESNUTT & LINDSAY, LLP
- ST. IVES DEVELOPMENT
- TOMMY SANDERS
- TRC STAFFING SERVICES
- BOYD MCLOCKLIN
- LISA MALOOF
- DEWEY WHITE/WHITE
- PROPERTY ACQUISITIONS
- WALTON EMC
- THE GEORGIA CLUB

*Champions are major investors of \$50,000 or more. Investments from Barrow County and municipalities



The Barrow Economic Development Council invites everyone in Barrow County to be a

part of the capital campaign by making a pledge to the five year Best of BARROW initiative. Our goal of 1.2 Million is just within reach and your pledge can make a difference in accelerating economic growth by supporting the efforts of Linda Moore and Barrow Economic Development Council. To learn more about the Five-Year Plan of Action, contact Faye Spicer at 770-867-9443 Faye@ChooseBarrow.com.

**PLANNING FOR THE FUTURE.....
MANUFACTURING SUMMIT & GA LOGISTICS SUMMIT**

2011 National Manufacturing Summit

From the creative vision of Dalton Mayor David Pennington and with the support of Georgia's 9th District Congressman Tom Graves, the *2011 Manufacturing Summit* was based on the idea that manufacturing makes America's economy great and a dominant force in the global marketplace. The Manufacturing Summit took place on May 19, 2011 in Dalton, Georgia.

2011 Georgia Logistics Summit

The State of Georgia held its Third Annual *Georgia Logistics Summit* hosted by the Center of Innovation for Logistics on May 9th and 10th in Atlanta. Themed as "Thriving in a Changing Ecosystem" the 2011 Summit examines logistics business opportunities and requirements across a set of six markets: Agribusiness, Air Freight, Energy, Life-sciences, Manufacturing, and Ocean Freight. This year's Summit was all about identifying, exploring and understanding ways the ecosystem is changing, specifically how to take advantage, and thrive.

MORE GOOD NEWS...



Check out the latest news regarding Winder's own *Integrated Technology Systems* featured in the Small Business Guide Supplement of the May Issue of Georgia Trend Magazine.

SPECIAL THANKS

The Barrow EDC offers a special thank you to Walton EMC for hosting our First Annual Meeting on June 8, 2011 at The Georgia Club.



**BARROW ECONOMIC DEVELOPMENT COUNCIL HOSTS PROJECT MANAGERS
At Chamber's Annual Golf Tournament**

Three statewide project managers enjoyed a full day of golf and marketing with the Barrow Community during the May Chamber Annual Golf Tournament held at The Georgia Club in Statham.

Pictured from left to right: Rope Roberts with Georgia Power Regional Economic Development; Bobby Chesnutt w/Community & Southern Bank; Charles Stallworth, ED Project Manager with Georgia Power; and Andrew Neumann, Project Manager with Georgia Department of Economic Development.

CONTACT US

Linda D. Moore Vice President Barrow EDC Office & Mailing Address 2085 Hwy. 211 NW Braselton, GA 30517	Linda@ChooseBarrow.com 770-867-9440 (Office) 770-867-9445 (Fax)	Faye Spicer Campaign Coordinator Barrow EDC Faye@ChooseBarrow.com 770-867-9443 (Office) 770-867-9445 (Fax)
--	--	--